



EXPONENT
TECHNOLOGIES

COMPANY PROFILE

—

2024



Introduction



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ABOUT US

Exponent Technologies Limited is a multi-disciplinary ICT services company offering Access Control, Burglar/Intruder Alarm, CCTV, Managed IT, Networking & PBX Phone System solutions for SME's. We have an entrepreneurial spirit that allows us to be responsive to our clients. Our business model allows us to deliver the best service in our areas of expertise, fostering successful client relationships. As a responsive and flexible company, we have established a solid reputation because we enjoy what we do.

We work as a motivated team that delivers innovative, practical solutions that fulfill project needs and fit within the reality of our client's budgets.

OUR VISION

To be the fastest growing and most rewarding ICT company in Zambia whilst playing a pivotal role in the transformation of the current technological landscape to exponentially higher heights.

OUR MISSION

Exponentially transform the technological landscape in Zambia.

Our Values



EFFICIENCY

Commitment to perform duties in a timely, diligent, cost-conscious and competent manner in order to deliver quality services at the least possible cost.



INTEGRITY

Commitment to deliver services with the highest level of honesty, morality and professionalism



COLLABORATION

Commitment to work with others, internally and externally, complementing each other's competencies in order to accomplish common objectives



ACCOUNTABILITY

Commitment to acknowledge actions taken in the discharge of duties and to assume responsibility for resulting consequences

Access Control

Biometric Access, Turnstiles, Time & Attendance



Access Control lies at the heart of effective building security and ensures effective management of the movement of people within a building making it easy to manage visitors, change employee access based on role, etc. and have all this controlled from a single hub. We provide solutions from small stand-alone key code entry systems to large networked audio/video entry systems with card or biometric systems. Exponent Technologies also provides design advice, installation, service and maintenance of your entry and access system.

✓ Biometric Readers	✓ Time & Attendance
✓ Access Cards	✓ Gate Automation
✓ Turnstiles	✓ Electric Fencing

Burglar Alarm Systems

Home & Business Security



Our burglar and intruder alarm installations come with the latest technology making them feature-rich and user friendly. At Exponent Technologies, we offer you a complete turnkey alarm system and as professional burglar alarm installers, we make sure your home or business is secure and monitored. Put simply, burglar alarm systems for homes, office blocks, stores, schools, warehouses, and more are our specialty, leaving you safe in the knowledge that you can focus on yours!

✓ Home & Business	✓ Mobile App
✓ 24/7 Security	✓ Rapid Response
✓ User Friendly	✓ Battery Backup

CCTV

Residential & Commercial Solutions



We provide CCTV installations that make it easier than ever to remotely monitor your business, inventory, and deliveries. From surveillance cameras to smart automation, you have complete control – all from your smartphone, tablet or desktop. Our team of highly skilled technicians are experts at installing new security systems, and repairing existing security systems, in the quickest possible time. We're here to help, and we'll customize a solution for you that is practical and realistically priced.

✓ HD Video	✓ Cloud Storage
✓ Infra Red Night Vision	✓ Remote Mobile Viewing
✓ Video Management Software	✓ Motion Detection

Managed IT

Computer Software & Hardware



Our Managed IT services allow you to focus on running your core business more effectively, rather than dealing with your IT infrastructure. Running your company's IT infrastructure comes with challenges and this is where our Managed IT services come in. By making it a top priority to streamline your IT operations, you will be able to maximize the value of IT investments while staying focused on your core business needs.

✓ Software	✓ Data Recovery
✓ Printer Toners & Cartridges	✓ Laptops & Desktop PC's
✓ Hard Drives & Memory	✓ Printers, Copiers & Scanners

Networking

LAN / WAN Design & Implementation



We provide LAN/WAN Networking installation services that include voice, data, video, and wireless solutions. Our installations cover standard office drops, remote locations connected by direct fiber, as well as wireless connectivity from building to building. Our LAN/WAN Networking installation services go way beyond physical cabling. We offer our clients a full suite of networking services including network design, network planning, and network configuration.

✓ Design & Implementaion	✓ Routing & Trunking
✓ MPLS	✓ Disaster Recovery
✓ Network Security	✓ Data Storage

PBX Phone Systems

Office Telephone Systems



We deliver On-Premises and Cloud Hosted VoIP PBX solutions to businesses of all sizes. If you are looking to increase productivity, streamline operations and improve customer services, VoIP PBX is the way to go. Our futureproof solutions include features such as Video Conferencing, Instant Messaging and Apps to use on both mobile phones and computers. Whether your industry is hospitality, healthcare, education, local government, sales or any other, you'll find that every model and configuration we offer is intuitive, user-friendly and fully featured for business use.

✓ On-Premises PBX	✓ Reliable & Secure
✓ Cloud Hosted PBX	✓ CRM Integration
✓ Remote Working	✓ Call Centre Solutions

Power Backup Systems

Solar Backup Solutions



When it comes to Solar Power Backup solutions, we provide end-to-end service, starting from design, installation and through to maintenance. We have over 5 Years of experience in power backup systems with each of our completed projects showcasing our expertise and dedication to providing top power backup systems. Our technical team ensures that every installation is conducted with the utmost precision and care, reflecting our deep-rooted values of quality and customer satisfaction

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|-------------------------|---------------------|
| ✓ Design & Installation | ✓ Lithium Batteries |
| ✓ Solar Panels | ✓ Disaster Recovery |
| ✓ Hybrid Inverters | ✓ UPS Systems |

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